



# customer scenario

## Technology Company

Post-Acquisition, Large Technology Company Turns to Virtual Bridges VERDE for Data Security and User Flexibility

**“As consultants, we’re often working off-site and have to be able to access client data from a variety of locations. VERDE ensures we’re always on our game, while protecting our critical information from threats.”**

### Solution Components

Virtual Bridges VERDE VDI Gen2

### About Virtual Bridges

Virtual Bridges combines online, offline and remote branch VDI solutions to offer anytime, anywhere access to virtual desktops. Featuring the industry’s only “VDI Gen2” solution, Virtual Bridges enables organizations to manage desktops centrally, reducing the costs and challenges associated with provisioning, updating and securing PC environments. Virtual Bridges VERDE is flexible and cost effective, an ideal solution for all organizations, from mid-market to large enterprise to service providers, and from on-premises to hosted and cloud-based deployments.

Visit Virtual Bridges at <http://vbridges.com>. Or call us at 512.343.1100 x320 to speak to a representative.

### Business Challenge

As a leader in the business processing outsourcing space, this firm services multinational corporations and government agencies across more than 100 countries. After being acquired in 2009 by a large hardware vendor, the firm faced significant challenges to meet customer demands while adhering to the new parent company’s stringent security requirements. Due to the contracted/outsourced nature of the business and bring your own PC (BYOPC) philosophy, this firm required advanced security procedures, specifically all data at rest must be brought into the datacenter for centralized management and security. Meaning all the thousands of employees working offsite must be able to access to email using any device, from any location. This firm needed a flexible and cost-effective way to provide access to users and manage the large numbers of desktops.

### Solution

The Firm chose to deploy Virtual Enterprise Remote Desktop Environment (VERDE), a virtualized infrastructure from Virtual Bridges. With VERDE they can keep data at rest from being accessed or stolen, by only allowing data to be stored in the central datacenter as opposed to residing on the end user machines. Additionally, with virtual PCs running in the datacenter, the desktop session is now delivered to each end user, regardless of their device, whether thin clients, zero clients, netbooks, notebooks and traditional PCs.

### Benefits

- Reduced costs to manage thousands of employees across hundreds of locations.
- Improved security ensuring all critical data is maintained at the central datacenter.
- Reduced costs due to extending the life of PCs and eliminating the need to purchase new laptops for employees.
- Improved productivity by delivering user desktops to users regardless of location or device, including PC, thin clients, netbooks, tablets, and PDAs.

